

## How To ASK For The Job You Want—DURING The Interview.

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**The phone rings.** It's a prospective employer calling, inviting you in for an interview—the very one you hoped would come through!

Suddenly you're pumped up, excited, and a bit nervous. You start to wonder, "Where will this lead?" Of course you want to shine, to show the hiring manager what you can do for the company and how you can contribute.

So what's next?

Making sure you 'stand out' *during* the interview.

### HOW to really stand out by ASKING for the job during the interview!

**Assert yourself** to the point where the hiring manager knows you *want* this job.

- Smile and look him or her in the eye.
- Ask intelligent questions, showing your professionalism.
- Mention a few facts about the company to indicate you've done your homework.
- Give an example of some new detail you could bring to the job.
- Then respectfully ASK for the opportunity to be hired for this job.

Most important: PLAN AHEAD. Be prepared for the interview. Jot down a few notes and have them with you, ready to refer to at the opportune moment.

Remember: This is not an exercise in sitting, hoping, and waiting. It's a golden opportunity for you to *ask* for the job and to do so in a way that inspires the hiring manager to take notice and take action.

So take the *active* approach yourself. While others wait and watch, you'll ask and receive!

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Jimmy Sweeney is the president of CareerJimmy and author of several career related books and writes a monthly article titled, "Job Search Secrets." Visit our friends at Amazing Cover Letters for your "instant cover letter today: <http://www.resumebycprw.com/cover-letter.htm>. "In just 3½ minutes you will have an amazing cover letter guaranteed to cut through YOUR competition like a hot knife through butter!"

